

# 10

# Reasons

## for a cloud-based solution

---



### 1 Cost

Premise-based solutions require a high initial capital investment as well as high recurring support costs to manage, maintain and upgrade the technology.

**Mitel®'s cloud solutions offer predictable monthly costs. With cloud communications there is no need to purchase lots of on-site equipment and therefore expenses become operational rather than capex based.**

### 2 Management

The management of an on-premise solution can be very expensive. Because of the complexity of today's communications systems, it often takes an entire IT department to effectively manage the solution.

**A cloud-based solution means that you can outsource all the cost and work to the manufacturer who takes care of the 24 / 7 / 365 management. With MiCloud you can focus on your other IT initiatives.**

### 3 Technology

The refresh cycle on technology solutions has shortened to an average of three years. This represents an obstacle for companies as the ongoing technology upgrade becomes a major capital investment.

**MiCloud technology is updated with every new major product release to ensure that the customer always has the latest platform.**

### 4 Scalability

With an on-premise solution clients must continue to make large capital investments on new hardware as they grow. They are also left with extra hardware if they downsize.

**With a cloud-based solution new offices and users can be set up through a self-administered client portal or by calling customer service. It is easy to scale up and down based on your business needs.**

### 5 Vendor Management

With a premise-based solution, the challenge lies in managing multiple vendors for implementation and support, handling separate billing relationships, increased demand for technical experts on multiple platforms and ongoing maintenance, support and upgrade requirements.

**With cloud-based solutions you often have only one vendor for all your communication needs – voice, data and applications.**

### 6 Quality of Service

An on-premise solution is only as reliable as the design and implementation. To guarantee uptime equipment must be managed by an internal IT department.

**Cloud-based solutions maximise uptime and coverage.**

## 7 Redundancy

With an on-premise solution, hardware and software geographic redundancy is challenging to deliver.

**Because resources are shared between multiple customers, cloud based solutions provide redundancy that would be too expensive to deliver with an on-premises solution.**

## 8 Disaster Recovery / Business Continuity

An on-premise solution typically has no disaster recovery capability because the cost of supplying required hardware and design is generally not affordable to implement or support.

**Cloud solutions provide Business Continuity routing to maximize communications coverage for customers.**

## 9 Simplicity / End User Control

An on-premise solution typically requires vendor intervention to make adds, moves, or changes to a system. This can be costly and is typically charged on a time and materials basis and dependant on technician availability.

**Mitel Cloud solutions include an online administrative web portal with an easy-to-use interface allowing the end user to perform their own adds, moves, or changes at will. Each user will also receive a user web portal specific to their profile.**

## 10 Mobility

An on-premise solution typically requires costly upgrades and licensing to add the latest features around mobility if the system you have is current and up to date.

**Mitel Cloud solutions have feature-rich mobile integration and are continually updated to support the latest devices.**

Contact us today to discover more about the benefits of cloud communications.